



**WOOLWORKS
GROWER DIRECT**

**GROWER INFORMATION
SOUTH ISLAND**

THE WORLDS LARGEST
WOOL PROCESSOR
PARTNERING **DIRECTLY**
WITH NEW ZEALAND
WOOL GROWERS
TO DELIVER SUSTAINABLE
& IMPROVED RETURNS

WoolWorks is the largest wool processor in the world, annually processing approximately 100 million greasy kilograms of wool, or 80% of the New Zealand wool clip. It makes sense to send your wool direct to us if you want to save costs. WoolWorks is committed to the sustainable future of the industry and this includes wool growers.

WoolWorks is excited to launch WoolWorks Grower Direct (WGD), a newly established division to deliver a streamlined, efficient, low-cost new route to market for New Zealand wool growers, with no wild promises and no frills.

BENEFITS

WGD has been established as a cost-effective model designed to put more money into grower pockets. We are confident that we can maximise your returns with real benefits including - but not limited to the following:

- Low Handling fees
- Low Wool Testing fees
- Streamlined transportation solutions
- Realising the pricing benefit of selling wool physically situated at WoolWorks.
- Our team are experienced wool classers. We will advise you if your wool has specialty attributes to benefit marketing of this wool
- Taking a practical approach to your wool and using our expertise and connections to optimise its value
- We will be developing market opportunities that recognise specific wool attributes and on-farm certifications such as NZFAP, NZFAP Plus, NZFAP Plus Gold, Low Carbon and RegenAg

GROWER ENGAGEMENT

The WGD proposition will predominately be delivered using telephone and digital methods to provide support, advice, seasonal updates and market intelligence, supplemented by grower meetings.

- Upon receipt of wool into our care you will receive the following communications from us:
- Receival Notice
- Appraisal and Valuation Advice
- Account Sales

SALE OF WOOL

Wool offered for sale in the spot market will be promoted via an online auction platform that is supported by all major buyers of NZ wool. Buying wool ex-WoolWorks Timaru store will be commercially beneficial as buyers do not have to factor in a freight cost into their pricing to get the wool to WoolWorks for scouring.

Payment will be 10 working days from the date of sale or sooner.



OUR FEES

- Our handling fee is extremely competitive. Please enquire directly with us.
- Wool testing \$60.00 per test.
- Freight – deducted from sales proceeds and your wool will be sold ex-WoolWorks store.
- Other fees apply to small lines of 1-3 bales, and bin bale processing.
- Storage may be payable for wool that remains unsold after an extended period of time.

WOOL SPECIFICATION SHEETS

Wool Specification Sheets are the key initial traceability document. It is important that it is completed correctly. To avoid delays we need to ensure our woolstore staff have all the information needed to unload, receive, and process your wool efficiently once it is in our care.

To this point we kindly ask:

- Please email a completed wool Speci sheet to us as soon as practical once the truck leaves your farm.
- Please ensure the number of bales on the truck matches what is on the wool Speci sheet.



WOOL LOGISTICS

Whilst the business is establishing itself, you can arrange to deliver your wool to our Timaru woolstore using your own preferred methods.

Alternatively, we can co-ordinate freight movement from your farm to our woolstore using our network of carriers.

For the future, we are developing a new innovative transport management solution for growers that we expect to roll out during 2025 which will provide streamlined efficiencies for growers.

DELIVERY ADDRESS:

WoolWorks Grower Direct,
Store 2, 160 Hayes Street, Timaru, 7910

DELIVERY RECEIVAL HOURS:

Mon-Fri 8am-4pm – or by prior arrangement.

INSURANCE

You are responsible for insuring your wool from the time it is received into our woolstore up until it is sold and paid for by the purchaser. For this reason, there will be no insurance deductions from the Account Sale.

WOOL PREPARATION ADVICE – MAXIMISE YOUR RETURNS

- Please aim for bales weights in the 160-180Kgs range, and ensure wool packs are in satisfactory condition
- Do not exceed 200Kgs, and likewise light/soft bales can cause issues with transportation and storage which can incur extra fees.
- Please remind your shearing contractor to ensure bales are free from contamination.
- Price premiums can be achieved for well-prepared, well graded/classed lines of wool.
- If in doubt leave it out
- Please contact us in advance of shearing if you require our wool classers help.



WOOLWORKS
GROWER DIRECT

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Please refer to our Terms and Conditions which can be found [HERE](#)



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